

# 10-year statistical review

(in thousands, except for per share and per customer amounts)

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
<b>FINANCIAL INFORMATION FOR CONTINUING OPERATIONS</b>										
Revenues by Segment										
Water Revenues	\$ 302,931	\$ 328,511	\$ 326,672	\$ 320,131	\$ 305,898	\$ 300,450	\$ 291,617	\$ 266,114	\$ 241,435	\$ 231,235
Electric Revenues	35,771	36,039	34,387	38,409	37,033	36,275	35,799	28,920	28,422	28,573
Contracted Services Revenues	97,385	94,091	104,732	113,537	123,977	83,188	72,360	59,132	42,358	34,914
Total Operating Revenues	436,087	458,641	465,791	472,077	466,908	419,913	399,776	354,166	312,215	294,722
Net Income	\$59,743	\$60,484	\$61,058	\$62,686	\$54,148	\$42,010	\$31,091	\$29,374	\$25,996	\$ 27,121
Diluted Earnings per Common Share	1.62	1.60	1.57	1.61	1.41	1.11	0.83	0.81	0.75	0.78
Total Assets										
Total Assets	\$ 1,470,493	\$ 1,343,959	\$ 1,373,316	\$ 1,305,041	\$ 1,275,404	\$ 1,232,579	\$ 1,187,364	\$ 1,108,303	\$ 1,056,237	\$ 959,449
Net Utility Plant	1,150,926	1,060,794	1,003,520	981,477	917,791	896,500	854,956	822,027	780,148	733,105
Capital Additions	129,867	87,323	72,553	97,379	68,104	80,281	79,050	77,459	77,018	49,867
Long-term Debt, net of Issuance Costs	320,981	320,900	320,816	320,937	326,924	334,612	295,168	295,231	255,511	255,715
Investment per Customer	5,909	5,600	5,334	5,176	4,874	4,689	4,422	4,227	3,987	3,716
<b>FINANCIAL INFORMATION FOR DISCONTINUED OPERATIONS</b>										
Water Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,492	\$ 8,745	\$ 7,722	\$ 7,472	\$ 7,704
Net Income (loss)	-	-	-	-	-	3,849	2,106	157	(3,991)	909
Diluted Earnings (loss) per Common Share	-	-	-	-	-	0.10	0.06	0.01	(0.12)	0.03
<b>FINANCIAL INFORMATION FOR CONSOLIDATED OPERATIONS</b>										
Total Operation Revenues	436,087	458,641	465,791	472,077	466,908	423,405	408,521	361,888	319,687	302,426
Net Income	\$ 59,743	\$ 60,484	\$ 61,058	\$ 62,686	\$ 54,148	\$ 45,859	\$ 33,197	\$ 29,531	\$ 22,005	\$ 28,030
Diluted Earnings per Common Share	1.62	1.60	1.57	1.61	1.41	1.21	0.89	0.82	0.63	0.81
Dividends Declared per Common Share	0.914	0.874	0.831	0.760	0.635	0.550	0.520	0.505	0.500	0.478
Book Value per Common Share	13.52	12.76	13.24	12.72	11.82	10.88	10.13	9.70	8.98	8.77
<b>OPERATING INFORMATION</b>										
Water Sold by Classification (mg)										
Residential and Commercial	37,210	36,972	43,539	45,308	44,786	43,220	44,057	48,169	51,679	54,531
Industrial	398	388	434	437	422	420	429	442	483	622
Fire Service and Other	4,006	3,801	5,121	5,112	5,189	4,439	4,526	4,924	5,625	5,817
Total Water	41,614	41,161	49,094	50,858	50,397	48,079	49,012	53,535	57,787	60,970
Total Electric Sales (mwh)	128,821	133,665	126,850	134,129	130,784	134,216	132,167	136,365	137,358	140,441
Water Production by Source (mg)										
Purchased	18,220	18,237	18,430	19,291	19,077	18,077	19,005	21,504	25,244	26,506
Pumped - Electric and Gas	24,192	23,436	30,486	32,663	32,035	30,805	30,583	33,562	34,431	35,874
Gravity and Surface	2,362	2,345	2,881	2,972	3,049	3,116	3,264	3,162	3,232	3,216
Total Supply	44,774	44,018	51,797	54,926	54,161	51,998	52,852	58,228	62,907	65,596
Customers by Classification*										
Residential and Commercial	252,579	251,880	250,035	249,051	247,648	247,838	247,607	247,275	246,891	247,270
Industrial	344	346	345	342	351	350	352	356	363	374
Fire Service and Other	8,079	7,925	7,811	7,709	7,658	7,747	7,603	7,367	7,228	6,902
Total Water	261,002	260,151	258,191	257,102	255,657	255,935	255,562	254,998	254,482	254,546
Electric	23,940	23,846	23,716	23,615	23,379	23,508	23,257	23,234	23,172	23,273
Total Company	284,942	283,997	281,907	280,717	279,036	279,443	278,819	278,232	277,654	277,819
Miles of Main in Service	2,825	2,820	2,792	2,789	2,786	2,780	2,782	2,753	2,727	2,724
Number of Employees as of December 31	730	702	709	723	725	732	707	692	658	557

mg = millions of gallons /// mwh = mega-watt hours

\*In addition, as of December 31, 2016 the Company had seven contracts with the U.S. government for its contracted services business.