Corporate Presentation

American States
Water Company

Robert J. Sprowls – President & CEO

Eva G. Tang – SVP Finance & CFO

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NYSE: AWR

Forward-Looking Statement

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can often be identified by words such as "anticipate," "estimate," "expect," "intend," "may," "should" and similar phrases and expressions, and variations or negatives of these words. They are not guarantees or assurances of any outcomes, financial results, levels of activity, performance or achievements, and readers are cautioned not to place undue reliance upon them.

The forward-looking statements are subject to a number of estimates and assumptions, and known and unknown risks, uncertainties and other factors, including those described in greater detail in the company's filings with the Securities and Exchange Commission (SEC), particularly those described in the company's Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Readers are encouraged to review the company's filings with the SEC for a more complete discussion of risks and other factors that could affect any forward-looking statements. The statements made herein speak only as of the date of this presentation and except as required by law, the company does not undertake any obligation to publicly update or revise any forward-looking statement.

Non-GAAP Financial Measures

- This presentation includes a discussion of certain financial measures that are not prepared in accordance with Generally Accepted Accounting Principles (GAAP) in the United States, and constitute "non-GAAP financial measures" under SEC rules. These non-GAAP financial measures are derived from consolidated financial information but are not presented in our financial statements that are prepared in accordance with GAAP.
- Non-GAAP financial measures in this presentation include references to diluted earnings per share by business subsidiary/segment, which is based on each business segment’s net income divided by the company’s weighted average number of diluted shares. Furthermore, when presenting historical consolidated diluted EPS, certain adjustments have been made to the current year and some of prior years’ diluted EPS to help facilitate comparisons of performance from period to period, including the impact of delays in various CPUC proceedings and the significant impact in certain years of the gains or losses on investments held to fund a retirement plan.
- Non-GAAP financial measures supplement our GAAP disclosures and should not be considered as alternatives to the GAAP measures. Furthermore, the non-GAAP financial measures may not be comparable to similarly titled non-GAAP financial measures of other registrants. The company uses non-GAAP measures in evaluating its operating results and believes these measures are useful internal benchmarks in evaluating the performance of its operating segments. The company reviews these measures regularly and compares them to historical periods and to the operating budget. The computations and reconciliations of recently used non-GAAP measures to the most directly comparable GAAP measures are presented in the company’s most recently filed Form 10-K with the SEC.

Corporate Profile

American States Water Company

AWR is a low volatility water utility with a secure and growing dividend, operating in a constructive regulatory environment in California, along with a growing unregulated contracted services business serving military bases under 50-year contracts[(1)]

- Listed on the NYSE: AWR
- AWR debt rating → A Stable
- GSWC debt rating → A+ Stable
- As of August 11, 2026:
  - ~39.6 million common shares outstanding
  - Institutional Ownership → ~87%[(2)]
  - 52-week low/high → $69.45/$90.11[(2)]
  - Average daily volume → ~333,600 shares (3 months)[(2)]
  - Market capitalization → ~$3.5 billion[(2)]
  - Dividend yield → 2.52%[(2)]

AWR LISTED NYSE

(1) The contracted services business has one 15-year contract
(2) Source: Yahoo! Finance

Company Organizational Structure

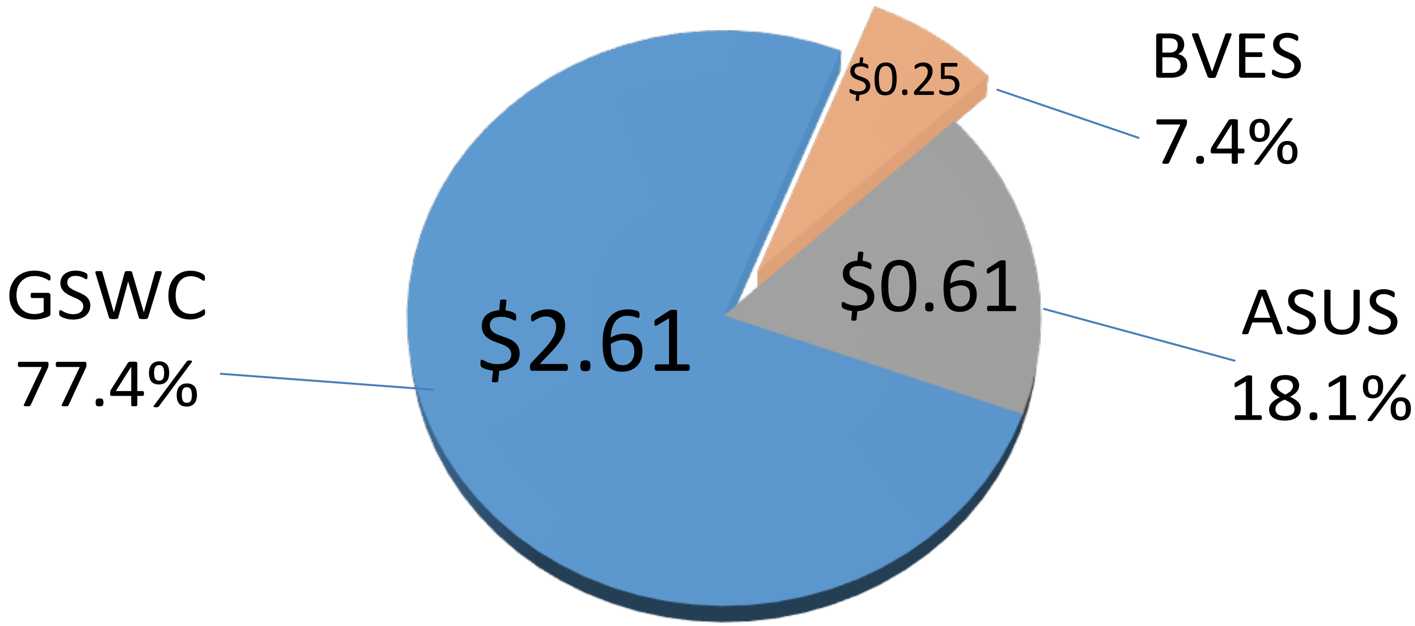
American States Water Company (AWR)
Investor-owned public utility holding co.
100% owner of all its subsidiaries

Golden State Water Company (GSWC)
Regulated water utility services: 265,200 customer connections in California

Bear Valley Electric Service, Inc. (BVES)
Regulated electric utility services: 24,900 customer connections in California

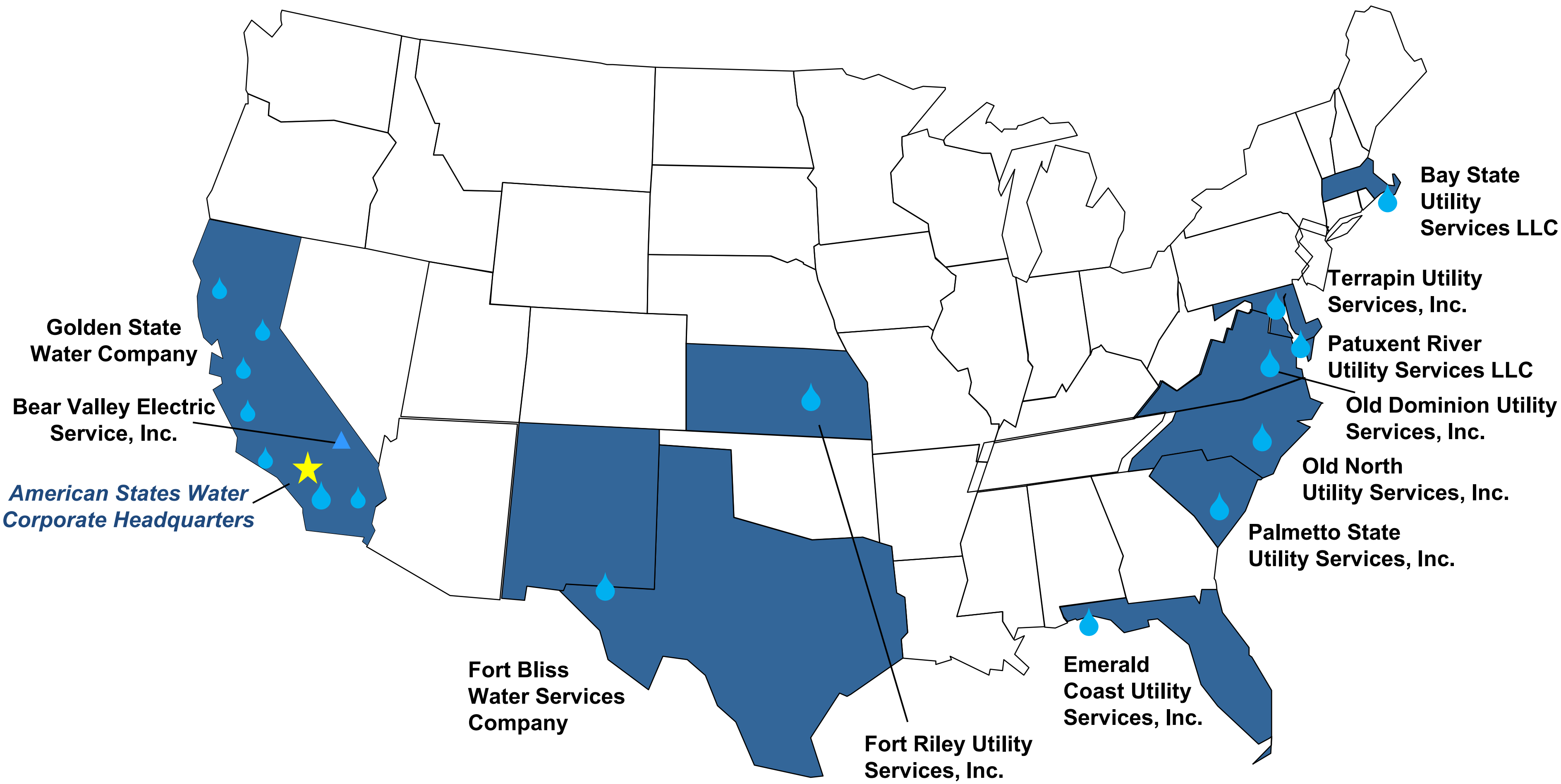
American States Utility Services, Inc. (ASUS)
Contracted Services for water and wastewater systems. Serves 12 military bases under 50-year contracts and 1 under a 15-year contract

2025 Earnings per Share by Subsidiary



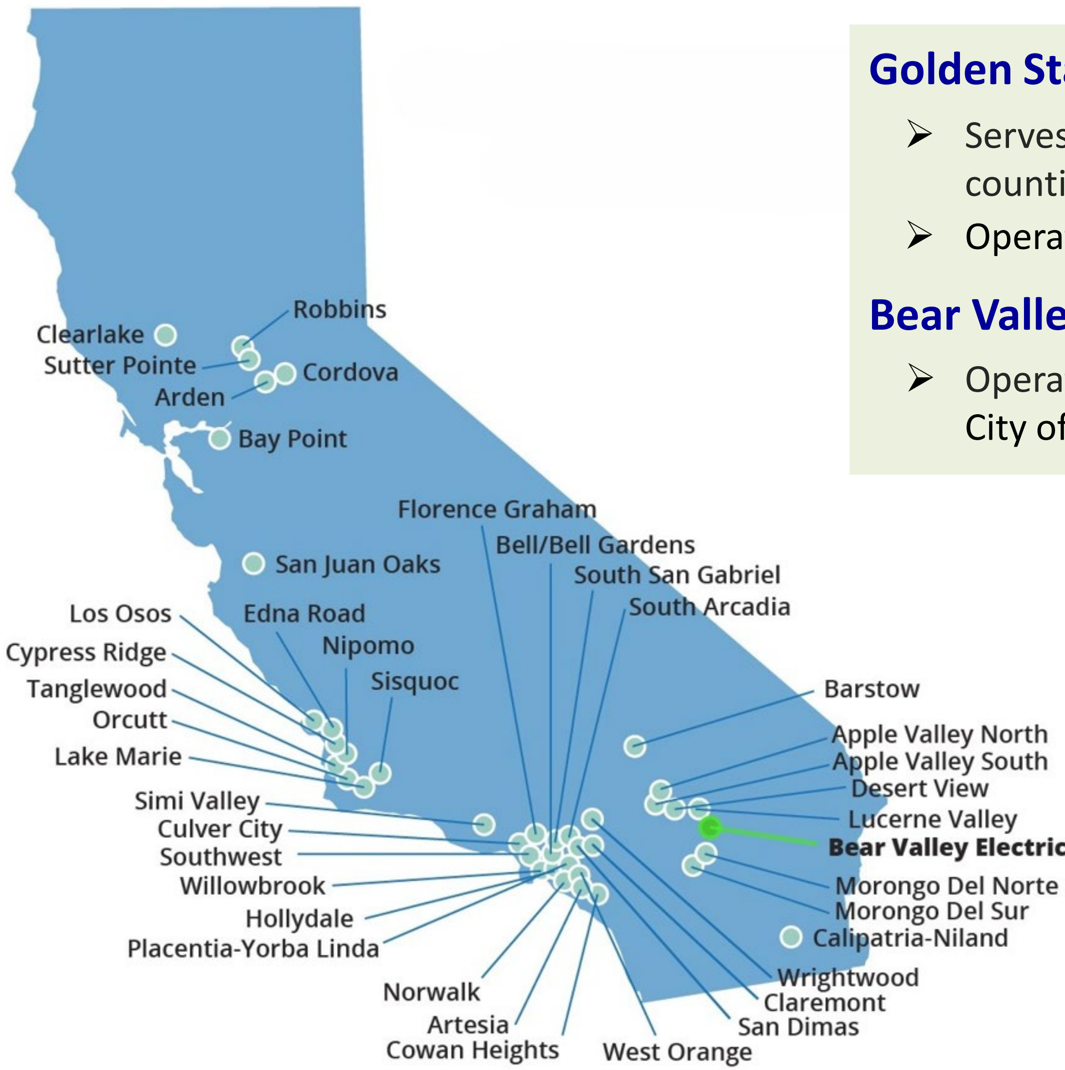
<u>Note</u>: AWR consolidated fully diluted earnings **<u>as reported</u>** for 2025 were **<u>$3.37 per share</u>**. The pie chart above sets forth the recorded diluted earnings per share contribution by business subsidiary/segment but **<u>excludes</u>** a negative $0.09 per share reported at AWR (parent) in 2025. There is also the effect of rounding.

AWR Service Area Map



Regulated Utilities Service Area Map

American States Water Company



Golden State Water Company

- Serves more than 80 communities in 11 counties
- Operates 40 water systems

Bear Valley Electric Service, Inc.

- Operates one electric system that serves the City of Big Bear Lake and surrounding areas

Corporate Structure: Regulated Utilities

American States Water Company

- The Company's **regulated utilities (GSWC and BVES):**
  - Represented 79% and 85% of AWR revenues and net income, respectively, in 2025
    - ✓ The regulated **water utility** under GSWC represented 71% and 77% of AWR consolidated revenues and net income, respectively, in 2025
  - GSWC and BVES have a stable customer base, with about 90% of revenues derived from residential and commercial customers
- GSWC & BVES are separately regulated by the California Public Utilities Commission (CPUC)
  - **Revenue Requirement includes:**
    - ✓ Dollar for dollar recovery of projected operating expenses, plus
    - ✓ Rate of return on rate base (including projected CapEx)
  - **GSWC and BVES recover their capital investment from customers** over the life of the asset through annual depreciation and a return on their undepreciated capital assets

Corporate Structure: ASUS

- **ASUS**, the company's **contracted services subsidiary** was established in 1998 and provides the company with:
  - A relatively low risk, growth investment
    - ✓ Allows AWR to capitalize on its competencies in operating water systems and in offering related services
  - Opportunities to improve companywide returns
  - A vehicle to diversify risk
    - ✓ By investing in high-growth states, similar to the way an investment manager diversifies risk by owning several different securities
  - A contributor to funding AWR's dividend to shareholders and covering the cost of being a publicly-traded company

Corporate Structure: ASUS

- **ASUS** provides operations, maintenance and construction management services for water distribution and wastewater collection and treatment facilities at **12 military bases in nine states under 50-year privatization contracts and one military base under a 15-year contract** with the U.S. government:
  - Fort Bliss in El Paso, Texas (parts in New Mexico)
  - Joint Base Andrews in Maryland
  - Fort Lee in Virginia (wastewater only)
  - Joint Expeditionary Base Little Creek – Fort Story and Joint Base Langley - Eustis in Virginia
  - Fort Jackson in Columbia, South Carolina
  - Fort Bragg, Pope Army Airfield, and Camp Mackall in Fayetteville, North Carolina
  - Eglin Air Force Base in Florida
  - Fort Riley in Kansas
  - Naval Air Station Patuxent River in Maryland
  - Joint Base Cape Cod in Massachusetts (15-year contract)
- ASUS is well positioned to continue competing for new contracts in the future

Corporate Structure: ASUS

American States Water Company

- Under each of the 50-year contracts with the U.S. government, ASUS has the following revenue streams:
  - **O&M Revenues** for operating and maintaining the systems
    - ✓ A fixed amount each month included under the 50-year contracts, subject to annual economic price adjustments (EPAs)
  - **Construction Revenues** for:
    - ✓ Renewal and Replacement of existing capital assets included under the 50-year contracts, subject to annual EPAs
    - ✓ Other Capital Upgrades are additional projects (including improvements and expansion to the existing water and wastewater infrastructure) that in many cases are outside the scope of the 50-year contracts and are granted through contract modifications
- Filings for EPAs and requests for equitable adjustment provide ASUS with **additional revenues and operating income**

Prime Investment Considerations

American States Water Company

Growth potential in earnings

- 2025 Recorded EPS of $3.37 per share with a **5-Year CAGR on Recorded EPS from Continuing Operations of 7.7% through 2025**
- Planned CapEx at **4.0-5.0 X** Depreciation increases rate base at the regulated utility businesses
- Significant recent success and growth prospects for our business that focuses on the privatization of water and wastewater systems on military bases

Strong dividend track record

- Increased the quarterly dividend in 2026 by 8.2% achieving a **5-Year CAGR of 8.4% through 2026**[1]
- Increased dividends to shareholders each calendar year for 72 consecutive years
- Paid dividends to shareholders every year since 1931
- Targeting a compound annual growth rate **of more than 7%** over the long term. Given AWR's earnings growth prospects, there is room to grow the dividend

Favorable regulatory environment in California

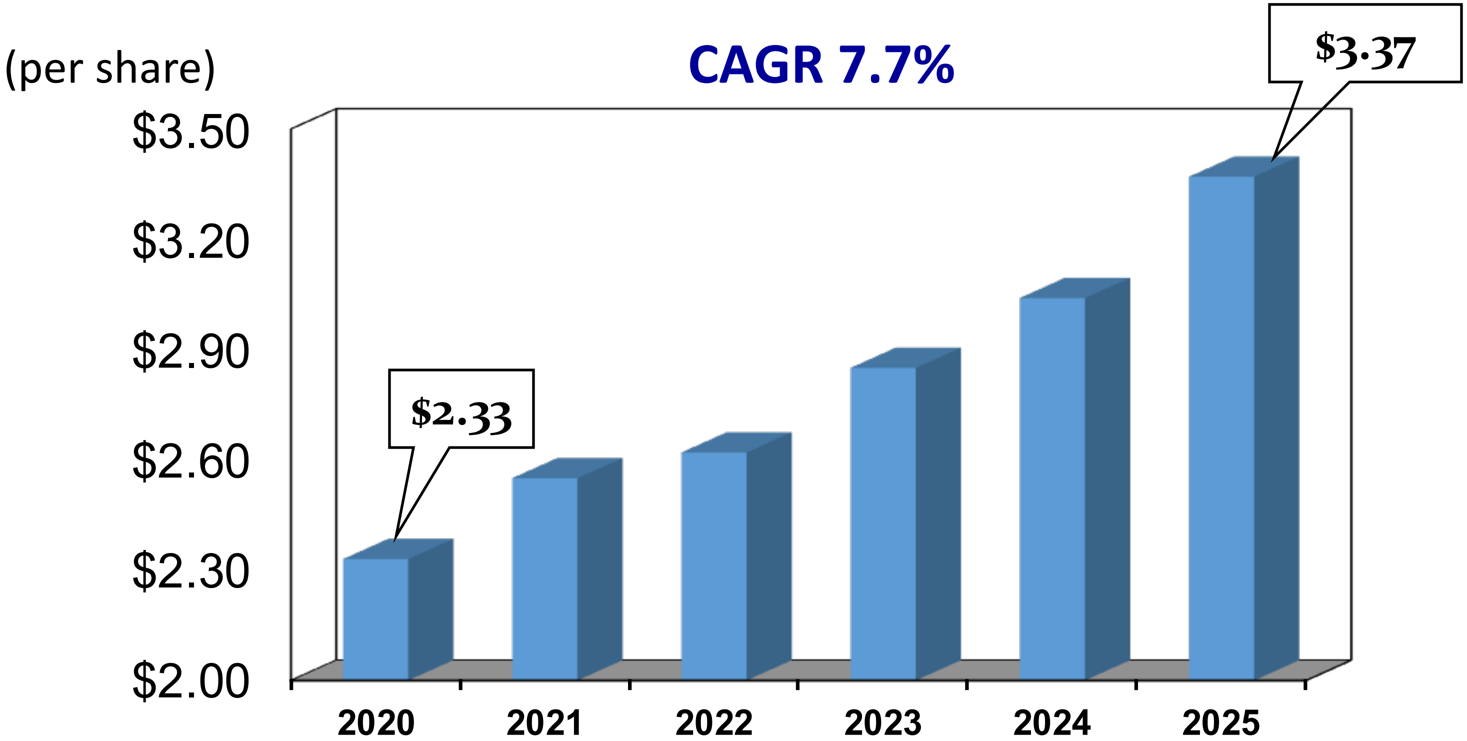
- Forward-looking (future) test years limit regulatory lag
- Recovery of / Return on Rate Base through the regulatory process
- Allows for various regulatory mechanisms that enable GSWC and BVES to earn their respective authorized return on rate base

(1) The company is on pace to achieve a 10-Year CAGR of 8.7% in its calendar year dividend payments through 2026.

Prime Investment Considerations

- **Well-positioned for privatization and consolidation opportunities**
  - Highly fragmented industry; few publicly-traded players; high barriers to entry
- **Aggressive posture toward recovery of operating costs and CapEx**
- **Stable utility customer base**
- **Seasoned and committed management team and Board**
- **Significant gender diversity at the Board level**
  - Four of AWR's eight independent directors are women
- **Strong balance sheet:** "A" rating at AWR and "A+" rating at GSWC by S&P – some of the highest in the industry
- **Valuable water rights portfolio:** AWR owns ~70,400 acre-feet of adjudicated groundwater rights and a significant number of unadjudicated groundwater rights. In addition, AWR owns ~11,300 acre-feet of surface water rights

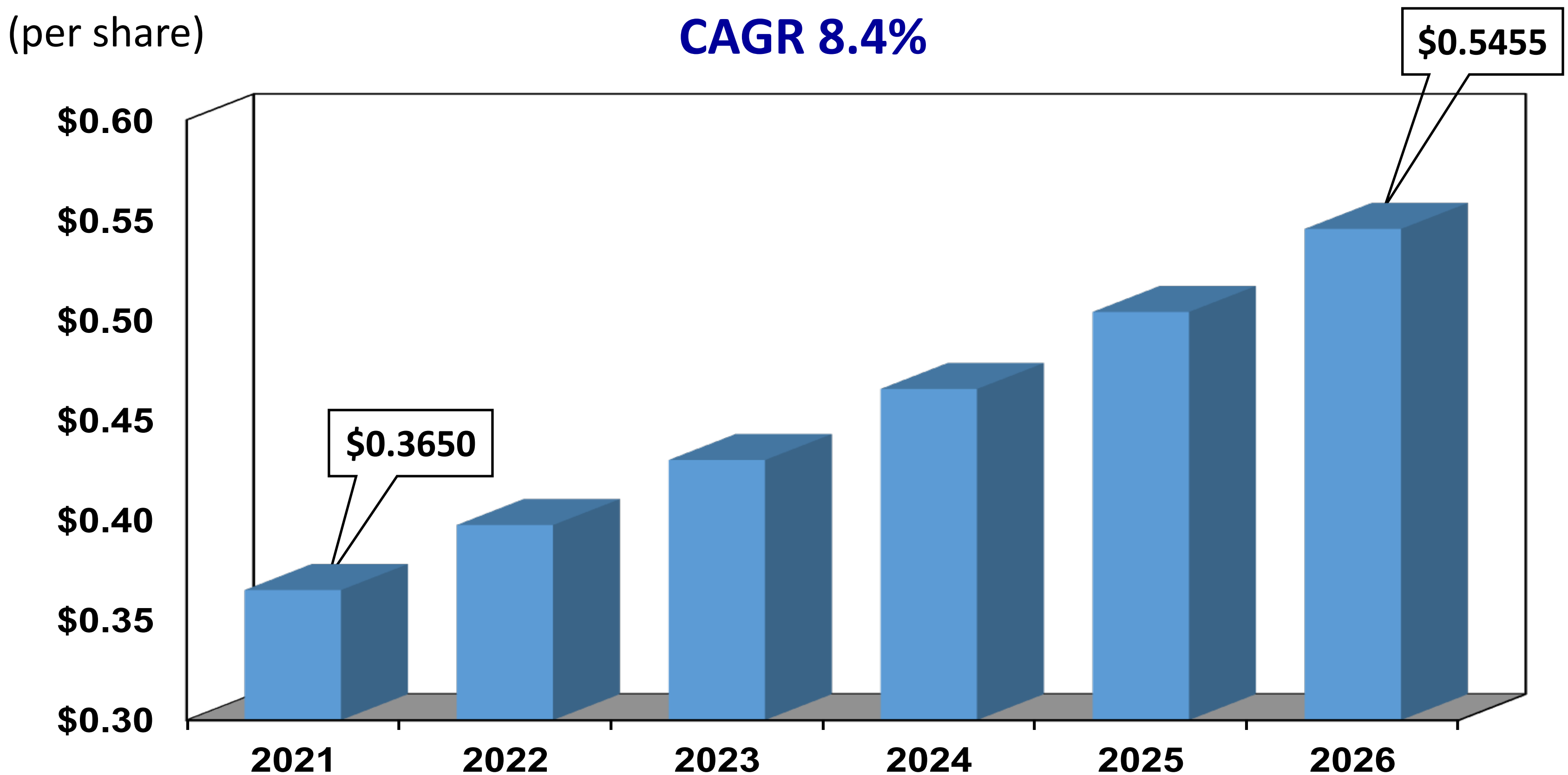
Adjusted(1) Diluted EPS from Continuing Operations



Note: In the chart above, 2022 **includes** $0.38 per share for the impact of new 2022 rates that were not recorded in 2022 because of the delay in receiving a decision in the water general rate case proceeding and **excludes** the $0.13 per share from the revenues subject to refund recorded in 2022 that were subsequently reversed in 2023; and, conversely, 2023 **excludes** the $0.38 per share for the impact of new 2022 retroactive rates recorded in 2023 and the $0.13 per share from the reversal of revenues subject to refund previously recorded in 2022. Furthermore, 2024 **excludes** a one-time tax benefit of $0.13 per share recorded as a result of the final decision issued in the latest water general rate case proceeding. **Consolidated diluted EPS as reported for 2022, 2023 and 2024 were $2.11, $3.36 and $3.17, respectively.**

Quarterly Dividend Growth

72 Consecutive Years of Quarterly Dividend Rate Increases

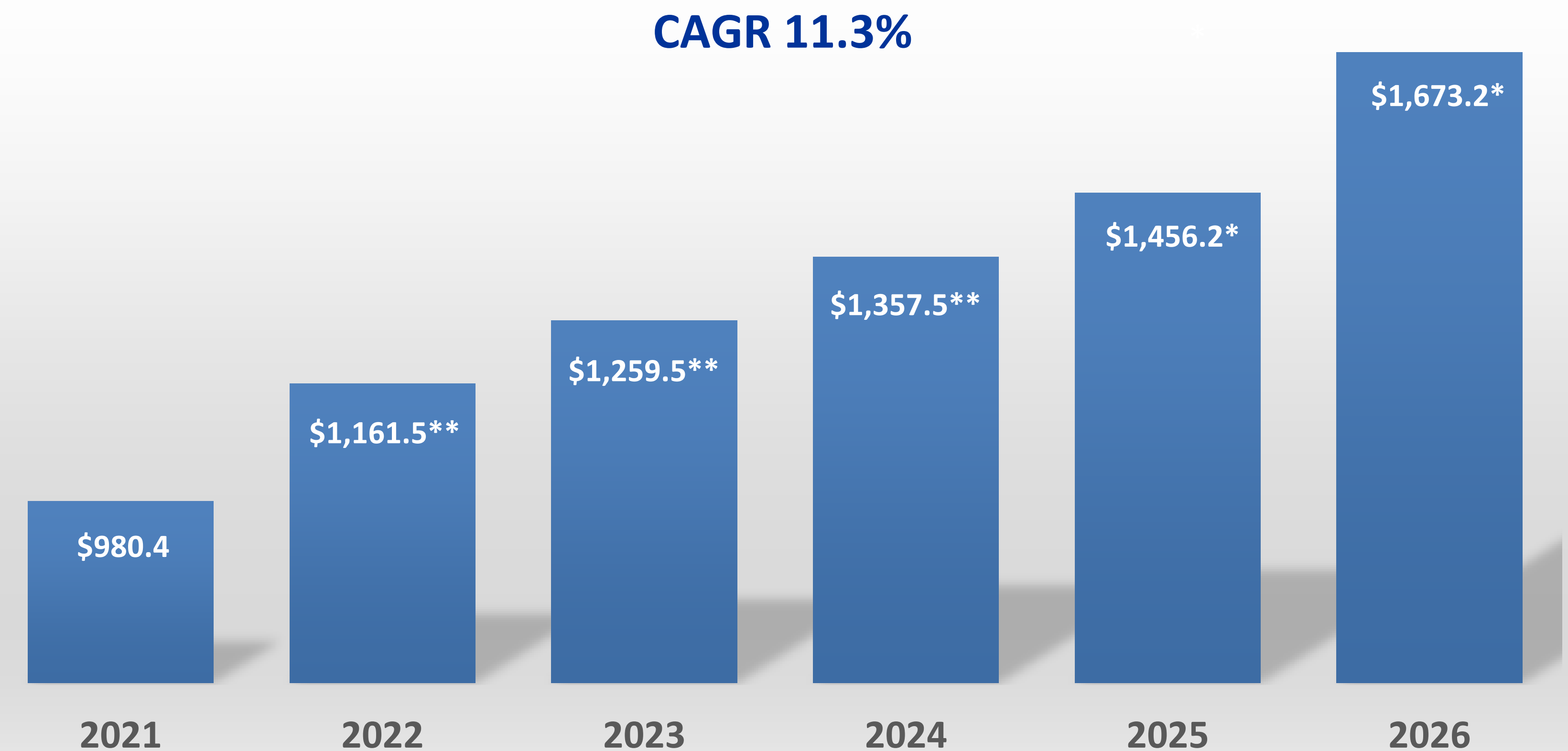


In July 2026, the Board of Directors approved an 8.2% increase in the quarterly dividend

Targeting a dividend growth rate of more than 7% over the long term

GSWC Adopted Average Water Rate Base

(in millions)



* The CPUC rate case decision covering rates for 2025-2027 authorizes GSWC to invest $573.1 million in capital infrastructure over a three-year capital cycle, including $17.7 million of advice letter projects. The decision also requires $58.2 million of capital investments that began construction in 2023, to be recovered through advice letters rather than included in 2025 base rates. All advice letter projects along with the rate of return or interest expense accrued prior to the filing were approved in late 2025, resulting in an increase of $80 million of rate base in 2026.

** Based on the decision in the general rate case covering 2022-2024.

AWR Recent Accomplishments & Initiatives

American States Water Company

- **July 2026: An 8.2% increase** in the third quarter cash dividend, resulting in an increase in the annual dividend from $2.016 per share to $2.182 per share. The company has achieved a compound annual growth rate of 8.4% in its quarterly dividend rate over the last five years.
- **July 2026:** Maintenance of strong Credit Ratings from S&P: "A" credit rating for AWR with a stable outlook; and "A+" credit rating for GSWC with a stable outlook.
- **June 2026:** AWR successfully completed its at-the-market (ATM) offering program, which was originally established on February 27, 2024. AWR reached the maximum aggregate offering capacity of $200 million in gross proceeds raised that resulted in the total sale of 2,575,947 Common Shares through this ATM offering program. No further sales of Common Shares will be made under this program, and AWR has no plans to issue additional equity through, at least, the end of 2029 to support its current operations.

AWR Recent Accomplishments & Initiatives

American States Water Company

- **2026 & 2025:** For two consecutive years, AWR earns recognition as a top Company.
  - In 2026, named on *TIME's* America's Best Companies 2026 List and as one of America's Most Trustworthy Companies by *Newsweek* (Ranked #1 in the Energy & Utilities Industry).
  - In 2025, named on *TIME*'s America's Best Midsize Companies 2025 and on Barron's 100 Most Sustainable Companies.

- **May 2025:** AWR's credit facility was extended to June 2029 and was increased to $195 million providing additional support to AWR parent and ASUS. AWR had initially entered into this new credit agreement in June 2023 with a term of five years provided by a syndicate of banks and financial institutions. A separate credit facility for GSWC was also established as discussed later.

GSWC Recent Accomplishments & Initiatives

American States Water Company

- **July 2026:** GSWC filed a new general rate case application for all its water regions and the general office that will determine new water rates for the years 2028 – 2030. Among other things, GSWC requested capital budgets of approximately $1 billion for the three-year rate cycle. GSWC also requested to reinstate the full revenue decoupling mechanism and the full cost balancing account for water supply. A decision in this application is scheduled for the fourth quarter of 2027, with new rates to become effective January 1, 2028.

- **July 2026:** GSWC and Cal Advocates filed a joint motion to adopt a settlement agreement between the two parties that would approve the acquisition of an existing water system from Norwalk, a city in Los Angeles County, for a purchase price of $5.25 million. If the settlement agreement is approved by the CPUC, this system that serves almost 900 customer connections will be incorporated into one of GSWC's existing ratemaking areas. The CPUC is scheduled to issue a proposed decision in the fourth quarter of 2026.

- **December 2025:** GSWC received approval from the CPUC to implement its full second-year rate increases of $32 million effective January 1, 2026, which included nearly $11 million of additional revenue requirement related to the successful completion of advice letter capital projects approved in the latest general rate case. All advice letter projects along with the rate of return or interest expense accrued prior to the filing were approved in late 2025, resulting in an increase of $80 million in authorized rate base effective January 1, 2026.

GSWC Recent Accomplishments & Initiatives

American States Water Company

- **November 2025:** The CPUC approved a request submitted by GSWC and three other investor-owned California water utilities to defer the next cost of capital applications by another year. The approval postponed the filing date to May 1, 2027, with a corresponding effective date of January 1, 2028. The CPUC also approved leaving the current Water Cost of Capital Mechanism in place through the one-year deferral period. GSWC's current authorized rate of return on rate base is 7.93%, based on its weighted cost of capital, which will continue in effect through December 31, 2027. The 7.93% return on rate base includes a return on equity of 10.06%, an embedded cost of debt of 5.1%, and a capital structure with 57% equity and 43% debt.

- **October 2025:** The CPUC issued a final decision authorizing initial water service rates for the years 2026 – 2028 covering a new development that will be served by GSWC near Sacramento, California called Sutter Pointe. The first phase of the new development has begun, is expected to occur over the next five years, and will serve up to 3,800 customer connections. At full buildout, the new development allows for the construction of 17,500 total dwelling units expected to occur over the next 20 or more years.

- **May 2025:** GSWC completes transaction with a developer to build out, own and operate the water and wastewater system assets serving a new planned community of 1,300 connections at full build out that will generate two revenue streams for delivering water and wastewater services. Following the initial installation of assets, GSWC began serving nearly 100 customers in 2025. GSWC will assume ownership of subsequent water and wastewater system assets in phases as they are completed and ready to accommodate new connections.

GSWC Recent Accomplishments & Initiatives

American States Water Company

- **May 2025:** GSWC issued $100.0 million of unsecured private placement notes that consisted of $75.0 million of 7-year notes at 5.30% and $25.0 million of 12-year notes at 5.65%. GSWC used the proceeds to pay down outstanding borrowings under its revolving credit facility and to fund operations and capital expenditures.

- **May 2025:** GSWC's own separate credit agreement provided by a syndicate of banks and financial institutions was amended to extend the initial 5-year term by one year from June 2028 to June 2029. GSWC's credit agreement was executed in June 2023 and provides a $200 million unsecured revolving credit facility to support its water operations and growing capital investment program. A default under any indebtedness of AWR parent or any of its other subsidiaries will not result in a default under GSWC's credit agreement.

- **March 2025:** The CPUC issued a final decision in GSWC's financing application that, among other things, approved GSWC's request for the issuance and sale of additional long-term debt and equity securities of up to $750.0 million over the next several years.

GSWC Recent Accomplishments & Initiatives

American States Water Company

- **January 2025:** GSWC received a final decision in its general rate case proceeding that determines new water rates for the years 2025 – 2027. Among other things, the final decision:
  - authorizes GSWC to invest \$573.1 million in capital infrastructure over the three-year cycle including \$17.7 million of advice letter projects, plus \$58.2 million of advice letter projects under construction since 2023 (advice letters are being filed for revenue recovery during the 2nd and 3rd year attrition increases when projects are completed and accrue interest during construction and then earn the full rate of return after the assets are placed in service up until the assets are placed in customer rates);
  - increases GSWC's adopted operating revenues less water supply costs for 2025 by \$23 million as compared to the 2024 adopted levels, excluding the advice letter project revenues;
  - allows for potential additional increases in adopted revenues for 2026 and 2027 subject to an earnings test and changes to the forecasted inflationary index values (note: received CPUC approval for additional revenues of approximately \$32 million effective January 1, 2026); and
  - adopts GSWC's recommended sales forecast and sales reconciliation mechanism.

  The final decision rejected GSWC's request to continue a full sales and revenue decoupling mechanism and a full cost balancing account for water supply, and instead orders GSWC to transition to a Monterey-style WRAM (or "M-WRAM") and an incremental cost balancing account for supply costs. The decision adopts GSWC's M-WRAM rate design proposal, authorizing GSWC to increase the revenue requirement in its service charges to between 45-48% depending on the ratemaking area representing ~65% of GSWC's fixed costs in aggregate.

BVES Recent Accomplishments & Initiatives

- **March 2026:** BVES had submitted its annual request for renewal of its safety certification to the Office of Energy Infrastructure Safety (OEIS) under the California Natural Resources Agency. In March 2026, OEIS renewed BVES's safety certification. Under California legislation a safety certification improves electric utilities' ability to recover wildfire costs.

- **January 2026:** BVES filed a new general rate case application that will determine new electric rates for the years 2027 through 2030. Among other things, BVES requested (i) capital budgets of approximately $133 million for the four-year rate cycle, and another approximately $17 million, plus AFUDC, for capital projects to be filed for revenue recovery through advice letters when the projects are completed, and (ii) a capital structure for BVES of 60% equity and 40% debt, a return on equity of 11.30%, an embedded cost of debt of 5.92%, and a return on rate base of 9.15%.

BVES Recent Accomplishments & Initiatives

- **December 2025:** The CPUC approved a settlement agreement between BVES and the Public Advocates Office at the CPUC authorizing the construction of BVES's first solar energy generation and battery storage facilities for a total combined cost of at least $28 million (plus AFUDC). The project will provide a source of clean and local energy for BVES's customers and help BVES meet the renewable energy targets. BVES has entered into a contract to construct the solar project, which is subject to obtaining necessary permits.

- **November 2025:** OEIS issued a final decision approving BVES's 2026 - 2028 Wildfire Mitigation Plan (WMP). The CPUC is expected to ratify it by the fourth quarter of 2026. Among other things, the WMP approves capital projects and programs dedicated to improving system safety and reliability specifically aimed at reducing the possibility of wildfires. California legislation requires all investor-owned electric utilities to have a WMP approved by OEIS and ratified by the CPUC.

- **February 2025:** BVES completed the issuance of $50.0 million in unsecured private placement notes at a coupon rate of 6.12% due February 12, 2030. BVES used the proceeds to pay down all outstanding amounts under its credit facility.

BVES Recent Accomplishments & Initiatives

- **January 2025:** BVES received a final decision from the CPUC in its general rate case proceeding that set new electric rates for the years 2023 – 2026, with new rates retroactive to January 1, 2023, and:
  - authorizes BVES to invest approximately $75.6 million in capital infrastructure including at least $23.1 million of advice letter capital projects to be filed for recovery when completed;
  - adopts a cost of capital that includes a return on equity of 10.0%, a cost of debt of 5.51%, and a capital structure of 57% equity and 43% debt;
  - excluding the advice letters, increased BVES's recorded revenues in 2024 by $9.8 million as compared to 2023 recorded revenues; the advice letter projects will generate additional annual revenues when completed (these projects also accrue AFUDC);
  - provides additional increases in adopted revenues of $2.2 million in 2025 and $3.3 million in 2026 not subject to an earnings test, and
  - approves recovery of capital expenditures and other incremental operating costs already incurred related to BVES's wildfire mitigation plans not currently in customer rates.

  The new rates went into effect on March 1, 2025, and retroactive amounts are being recovered over a 36-month period. In 2026 and 2025, BVES also received additional revenue increases associated with $27.9 million of authorized advice letter projects (including AFUDC) that were completed and placed in service. These projects were approved at actual costs and are expected to generate approximately $4 million in additional annual revenues.

California Drought

- The 2026 water year began on October 1, 2025, and as of August 4, 2026, the U.S. Drought Monitor has reported that less than one percent of California was considered in a “Severe Drought” condition and only 6.5% was in a “Moderate Drought” condition.
  - In May 2026, the California State Water Project allocation for the 2026 water year increased to 45%.
- In September 2022, the California Governor signed legislation setting more stringent targets
  - The indoor standard targets will decrease to 47 gallons per capita per day (gpcd) in 2025 and 42 gpcd in 2030 (previously set at 52.5 gpcd and 50 gpcd in 2025 and 2030, respectively).
- “Making Conservation a California Way of Life” was passed by the California legislature and went into effect in 2025. This new framework establishes permanent water use efficiency requirements for urban water suppliers, moving beyond temporary emergency measures.
  - Some of GSWC’s service areas are required to reduce water usage by 20% compared to 2020, and some areas are based on voluntary conservation with no set percentage reduction.
- CPUC has authorized memo accounts to track incremental drought-related costs for future recovery.
- BVES’s service territory has experienced above average precipitation during the last six full calendar years (2020 - 2025). BVES’s WMPs are being executed, which include capital projects and programs dedicated to improving system safety and reliability specifically aimed at reducing the possibility of wildfires.

ASUS Recent Accomplishments & Initiatives

American States Water Company

- **April 2024:** Following the successful completion of a transition period, ASUS began operations at two new military bases awarded by the U.S. government in 2023:
  - a new 15-year contract was awarded that is different than its existing 50-year contracts to operate, maintain, and provide construction management services for the water distribution and wastewater collection and treatment facilities at Joint Base Cape Cod (JBCC) located in Massachusetts. Under this contract, ASUS will have the opportunity to perform work at JBCC through the periodic issuance of task orders by the U.S. government for up to a maximum initial firm fixed-price value of **$75.0 million** over a 15-year period, subject to adjustments as task orders are issued.
  - a new 50-year contract awarded to operate, maintain, and provide construction management services for the water distribution and wastewater collection facilities at Naval Air Station Patuxent River in Maryland. The current value of the contract is **$378 million** over the 50-year period after an inventory adjustment approved in July 2024.

ASUS Recent Accomplishments & Initiatives

- **ASUS continues** to pursue new construction work on the military bases it serves:
  - In 2025, ASUS was awarded approximately $29.4 million in new construction projects, which are expected to be completed through 2028. This is in addition to $56.5 million awarded in 2024, a record high for ASUS, that are currently being completed through 2027.
  - In 2023, including the two new contracts awarded in 2023, ASUS was awarded $25.2 million in additional new construction projects at the existing bases for completion beginning in 2023 through 2026. And in 2022, ASUS was awarded $34.4 million being completed through 2025.
  - Despite COVID-19-related delays, ASUS was awarded $17.3 million and $15.5 million of new construction projects in 2021 and 2020, respectively.
  - In the prior few years, new construction awards have exceeded $20 million per year.
- **Update on Economic Price Adjustments (EPAs)** with the U.S. government for operating and maintaining the water and wastewater systems at the various military bases.
  - Pricing on all ASUS 50-year contracts with the U.S. government is current.
  - All of the 50-year contracts are subject to annual EPAs.

Regulated Utilities (GSWC & BVES) Strategy

American States Water Company

- Deliver outstanding customer service
- Focus on operational efficiency to minimize costs to customers and determine additional ways to generate efficiencies through new technology implementation and process improvement
- Make prudent capital additions that enhance shareholder and customer value on a timely basis within approved rates:
  - In 2025, the Regulated Utilities invested **$210.9 million** in company-funded capital. They expect to spend **$185 – $220 million** in 2026.
  - Adopted Average Water Rate Base at GSWC grows at a 5-Year CAGR of **11.3%** through 2026.
- Earn the authorized return on equity and return on rate base

Regulated Utilities (GSWC & BVES) Strategy

American States Water Company

- Receive timely recovery of costs
- Maintain good working relationship with state regulatory commission
- Be proactive in managing resources and influencing policy
- Expand customer base through organic growth and acquisitions
- Employ management systems to conserve water and energy resources (see our *ESG Report* available at ***www.aswater.com***)
- Maintain a strong water supply portfolio
- Purchase goods and services from diverse vendors

Contracted Services (ASUS) Strategy

American States Water Company

- Increase net income at the military bases currently served through:
  - Efficient operations
  - Requests for equitable adjustments
  - Economic price adjustments
- Increase the size and scope of our contracted services operations:
  - Further develop service opportunities on current military bases
  - Actively pursue numerous military bases still to be privatized; active bids are currently in process
- Earn higher returns on investment than the allowed returns for regulated utilities
- Deliver outstanding customer service

Water Supply Sources

American States Water Company

- GSWC meets its customers' water demand on average with:
  - **~50%** from GSWC's own groundwater sources
    - ✓ GSWC has a significant portfolio of adjudicated water rights
  - **~45%** purchased principally from the The Metropolitan Water District (MWD) and its member agencies, imported from:
    - ✓ California State Water Project
    - ✓ Colorado River
  - **~5%** from surface water under contracts with the United States Bureau of Reclamation and the Sacramento Municipal Utility District

Environmental Strength

- Water usage per customer by Golden State Water Company customers was 38.1% lower in 2025 than in 2007.
- Capital improvement program at the regulated utilities has totaled $932.1 million in the last five years (2021-2025), improving water and electric reliability and reducing water loss throughout our systems, including $210.9 million in 2025 of which $19.3 million was spent on environmental control facilities.
  - Capital spending in 2026 is expected to be $185 - $220 million, of which $20.6 million includes environmental control facilities
- Market-based Scope 1 and 2 greenhouse gas emissions in 2024 declined by more than 39% as compared to 2020, on our way to a 60% reduction goal by 2035.
- BVES's renewable power represented 47% of total retail sales in 2025. California's Renewables Portfolio Standard requirements continue to escalate, reaching 50% by 2026 and 100% carbon free by 2045.
- Our Environmental Guidelines commit to protecting the environment, ensuring the health and safety of our employees, our customers, and the diverse communities where we operate.
- California, home to our regulated utilities, is one of the leading states in the nation in setting environmentally-sensitive policies.

Social Strength

- Providing safe, reliable water, electricity and wastewater services to over one million people every day including homes, commercial and industrial businesses, and military bases.
- Community service – giving back to our local communities and military programs through volunteering and charitable contributions.
- Doing business with a broad group of vendors - our regulated utilities spend with diverse suppliers was 30.8% in 2025, a four-fold increase since 2005. At ASUS, in 2025 we awarded 78% of available dollars to small businesses, far exceeding the U.S. government's requirements.
- Diversity focus – Our commitment to diversity and inclusion is embodied in the Company's core values and our Diversity & Inclusion Policy provides the framework and covers all aspects of employment. Our workforce is representative of the U.S. workforce population in terms of racial diversity.

Governance Strength

- 8 of 9 board members are independent, including the Chair
- 4 of 8 (50%) independent board members are female, including the Chair
- 75% of the CEO's long-term equity awards are performance-based
- The Company's clawback policy for its performance-based executive compensation meets the SEC's new clawback rules
- No poison pill
- The Nominating and Governance Committee of the board of directors provides Sustainability oversight at the board level. Updates to the ESG Report and the issues and disclosures contained within, are reviewed by this committee.

In Summary

We will continue to:

- Focus on growing the regulated utility businesses through necessary infrastructure replacement and water customer acquisition
- Improve efficiency of current operations at all business segments
- Pursue rate case and other regulatory filings timely
- Grow the contracted services business through additional military base privatizations and by developing significant opportunities for new construction work on the bases we currently serve
- Meet the needs of our customers and investors
- Be a leader in the industry by sticking to what we do best

Providing value for investors and quality service to the customer

American States
Water Company

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