

American States Water Company 10-Year Statistical Review

(in thousands, except for per share and per customer amounts)

	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
FINANCIAL INFORMATION FOR CONTINUING OPERATIONS										
Revenues by Segment										
Water Revenues	\$ 306,332	\$ 302,931	\$ 328,511	\$ 326,672	\$ 320,131	\$ 305,898	\$ 300,450	\$ 291,617	\$ 266,114	\$ 241,435
Electric Revenues	33,969	35,771	36,039	34,387	38,409	37,033	36,275	35,799	28,920	28,422
Contracted Services Revenues	100,302	97,385	94,091	104,732	113,537	123,977	83,188	72,360	59,132	42,358
Total Operating Revenues	440,603	436,087	458,641	465,791	472,077	466,908	419,913	399,776	354,166	312,215
Net Income	69,367	59,743	60,484	61,058	62,686	54,148	42,010	31,091	29,374	25,996
Diluted Earnings per Common Share	1.88	1.62	1.60	1.57	1.61	1.41	1.11	0.83	0.81	0.75
Total Assets										
Total Assets	\$ 1,416,734	\$ 1,470,493	\$ 1,343,959	\$ 1,373,316	\$ 1,305,041	\$ 1,275,404	\$ 1,232,579	\$ 1,187,364	\$ 1,108,303	\$ 1,056,237
Net Utility Plant	1,204,992	1,150,926	1,060,794	1,003,520	981,477	917,791	896,500	854,956	822,027	780,148
Capital Additions	113,126	129,867	87,323	72,553	97,379	68,104	80,281	79,050	77,459	77,018
Long-term Debt, net of Issuance Costs	321,039	320,981	320,900	320,816	320,937	326,924	334,612	295,168	295,231	255,511
Investment per Customer	6,138	5,909	5,600	5,334	5,176	4,874	4,689	4,422	4,227	3,987
FINANCIAL INFORMATION FOR DISCONTINUED OPERATIONS										
Water Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,492	\$ 8,745	\$ 7,722	\$ 7,472
Net Income (loss)	-	-	-	-	-	-	3,849	2,106	157	(3,991)
Diluted Earnings (loss) per Common Share	-	-	-	-	-	-	0.10	0.06	0.01	(0.12)
FINANCIAL INFORMATION FOR CONSOLIDATED OPERATIONS										
Total Operation Revenues	\$ 440,603	\$ 436,087	\$ 458,641	\$ 465,791	\$ 472,077	\$ 466,908	\$ 423,405	\$ 408,521	\$ 361,888	\$ 319,687
Net Income	69,367	59,743	60,484	61,058	62,686	54,148	45,859	33,197	29,531	22,005
Diluted Earnings per Common Share	1.88	1.62	1.60	1.57	1.61	1.41	1.21	0.89	0.82	0.63
Dividends Paid per Common Share	0.994	0.914	0.874	0.831	0.760	0.635	0.550	0.520	0.505	0.500
Book Value per Common Share	14.45	13.52	12.76	13.24	12.72	11.82	10.88	10.13	9.70	8.98
OPERATING INFORMATION										
Water Sold by Classification (mg)										
Residential and Commercial	37,889	37,210	36,972	43,539	45,308	44,786	43,220	44,057	48,169	51,679
Industrial	380	398	388	434	437	422	420	429	442	483
Fire Service and Other	4,442	4,006	3,801	5,121	5,112	5,189	4,439	4,526	4,924	5,625
Total Water	42,711	41,614	41,161	49,094	50,858	50,397	48,079	49,012	53,535	57,787
Total Electric Sales (mwh)	127,985	128,821	133,665	126,850	134,129	130,784	134,216	132,167	136,365	137,358
Water Production by Source (mg)										
Purchased	20,035	18,220	18,237	18,430	19,291	19,077	18,077	19,005	21,504	25,244
Pumped - Electric and Gas	24,896	24,192	23,436	30,486	32,663	32,035	30,805	30,583	33,562	34,431
Gravity and Surface	1,436	2,362	2,345	2,881	2,972	3,049	3,116	3,264	3,162	3,232
Total Supply	46,367	44,774	44,018	51,797	54,926	54,161	51,998	52,852	58,228	62,907
Customers by Classification*										
Residential and Commercial	250,541	252,579	251,880	250,035	249,051	247,648	247,838	247,607	247,275	246,891
Industrial	342	344	346	345	342	351	350	352	356	363
Fire Service and Other	8,066	8,079	7,925	7,811	7,709	7,658	7,747	7,603	7,367	7,228
Total Water	258,949	261,002	260,151	258,191	257,102	255,657	255,935	255,562	254,998	254,482
Electric	24,274	23,940	23,846	23,716	23,615	23,379	23,508	23,257	23,234	23,172
Total Company	283,223	284,942	283,997	281,907	280,717	279,036	279,443	278,819	278,232	277,654
Miles of Main in Service	2,783	2,825	2,820	2,792	2,789	2,786	2,780	2,782	2,753	2,727
Number of Employees as of December 31	754	730	702	709	723	725	732	707	692	658

mg = millions of gallons /// mwh = mega-watt hours

*In addition, as of December 31, 2017 the Company had eight contracts with the U.S. government for its contracted services business.